



## Experienced and result focused Head of Logistics to join the Frey leadership team

### **Head of Operations & Logistics**

**Aarhus, Denmark**

Frey Commodities is looking for a new experienced Head of Operations & Logistics to join the leadership team of the Company.

This role offers a unique opportunity to become part of an exciting growth journey and help shape the development of one of the key functions in Frey, taking a leading role in achieving the Vision of becoming a leader in the global market for containerized commodities.

You will be leading the global Logistics function, developing the functional expertise and bandwidth to enable further growth, whilst at the same time leading the team in the day to day operation and execution of trades with the required urgency and precision.

### **Role and Responsibilities:**

- Lead the development of all logistics and execution functions and objectives both strategically and operationally.
- Overall responsible for execution of contracts, development of logistics activities, freight procurement and contract handling.
- Lead the logistics team across multiple locations with the aim of improving efficiency, accuracy, and urgency.
- Overall responsible for contract execution including the documentation process ensuring shipments are compliant and optimized in relation to contract terms.
- Overall responsible for business development within logistics, developing value chain activities that enable cost reductions and revenue growth.
- Together with Finance, manage trade finance execution and ensure that cash flow is optimized.
- Together with the Data Analysts, drive prioritized KPI improvements and continuously look to automate and improve decision making through the use of data.
- Act as an active sparring partner for the commercial teams and give direction on how and where to improve trades.

**Expected Skills and Experience:**

- From the commodity industry with 8-10 years of experience in a leadership/management role.
- Extensive experience with documentation and confident in managing the end-to-end process in relation to export shipments and commodity transactions, including legal/contractual terms and obligations.
- As a person you possess a can-do attitude with fire in the belly for building logistics solutions and challenging conventional thinking in the industry.
- Able to work with stakeholders efficiently across borders and time zones and participate as part of the leadership team in pushing the strategic agenda forward.
- Subject matter expert on commodity logistics and contract compliance requirement under GAFTA/NGFA.
- Extensive experience with container freight markets, including procuring and negotiating with shipping lines.
- Data driven mindset with a view on how to optimize and automate commodity transactions and shipments.
- Experience with trade finance a plus.
- Have a sound understanding of financials and a holistic view of the business.

**About Frey:**

Frey makes the market for containerized agricultural commodities more efficient and creates opportunities by connecting a data-driven trading mindset to a world-class infrastructure and logistics expertise.

Frey is a venture owned by Maersk Growth.